

QUESTION TWO.

Having established your own business, you realise some factors that affect your business. You have realised that your sales are growing at the rate of 15% per annum. Your expenses stand at:

Raw materials	- 15% of sales
Transport	- 5% of sales
Rent	- grows by 2% per annum
Advertising & promotion	- 2.5% of sales
Miscellaneous	- grows by a fixed amount of 1000/= per year

NB

- Your sales started 100,000/= the year 2004
- Your work should be saved as A:MY BUSINESS
- (a) Given the information above, produce a financial projection mode for your business for the **next** six years from today. 3mks *Tso*
- (b) Produce line graphs of sales, total expenses and profits for the six year period. 11mks *Tso*
- (c) Calculate the average expenses, sales and profit for the six year period. 5mks *Tso*
- (d) Print the worksheet and the graph. 4mks *Tso*

NB

- Rent started at 800/=
- Miscellaneous the first year was 11,200/=
- This year is 2006 when you are making projections.